



# Marriott

Industries



## CAPABILITIES STATEMENT

### COMPANY SNAPSHOT & CONTACT INFORMATION

15a/56 Keys Rd  
Cheltenham Vic 3192  
Web: [www.marriott.org.au](http://www.marriott.org.au)  
Email: [admin@marriott.org.au](mailto:admin@marriott.org.au)

#### Structure:

Company Ltd by Guarantee  
ABN 36094426061

#### Contact:

Linda Vogt, Head of Social  
Enterprise Operations  
Ph: 03 9947 1115

Edward Boghikian  
Chief Operating Officer  
Ph: 03 99471119

Registrations: ACNC, NDIS,  
ATO (PBI), Labour Hire Auth.

#### Certifications



Respect

Integrity

Accountability

Safety

### ABOUT US

Established in 1992. Marriott's Industries is a certified Social Enterprise with deep experience in working across diverse industry sectors. We are proud of our proven reputation in delivering high quality contract deliverables for our commercial customers.

Marriott Industries offers customers a wide variety of specialised and cost-effective solutions to their production and warehousing needs ranging from small to large scale assignments.

We specialise in outsource services designed to meet the modern needs of manufacturers, logistics, retail and delivery companies and provide excellence in customer service, commitment to safe work practices and a continuous improvement approach. Marriott has built strong relationships retaining many repeat and long-term customers who value working in partnership with us.

### CORE COMPETENCIES

|                                    |                           |
|------------------------------------|---------------------------|
| <b>BOND STORAGE &amp; SERVICES</b> | <b>3PL WAREHOUSING</b>    |
| <b>PICK AND PACK</b>               | <b>DRY FOOD PACKAGING</b> |
| <b>BUNDLE WRAPPING</b>             | <b>PRODUCT MARKETING</b>  |
| <b>PACKING</b>                     | <b>LIGHT ASSEMBLY</b>     |

### DIFFERENTIATORS

- ✓ Industry leading social enterprise – 30+ years
- ✓ Constantly innovating to meet and exceed industry expectations
- ✓ Bonded Warehouse
- ✓ Rigorous 'Safety first' agenda
- ✓ Provides meaningful work, and inclusive employment
- ✓ Carved out a reputation of reliable service delivery

# THE SOCIAL IMPACT

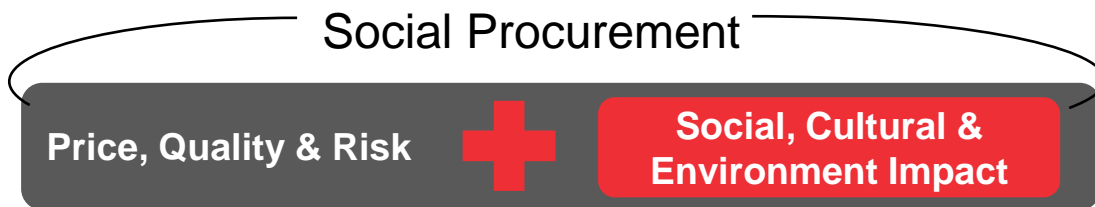
## SOCIAL PROCUREMENT

As a certified social enterprise, Marriott's Industries can partner with you to harness your purchasing power and create genuine social value which goes beyond the commercial value of the goods and services you procure from us. Marriott has a successful and long contract history with many clients in delivering a high-level of quality service.

***We also help our clients to achieve effective social impact and employment outcomes through the contract engagement of certified social enterprise services that employ and benefit people from a diverse background of disabilities and social disadvantage.***

Marriott delivers a range of commercial contracts across diverse sectors such as retail items, dried foods, herbs and spices, liquids, baby, children's and school products, tools, alcohol, environment and housing products plus many more.

In the previous financial year our employees with a disability contributed who work part time with NDIS funding had meaningful employment in contributing over 73,797 hours. For one customer they picked and packed 2.63 million items, delivered over 365,000 jars for a dry spice customer and turned around in a 24 hour period for one customer of 1,100 sales orders with 4,500 picks.



**SOCIAL VALUE = financial + impact**

### DELIVERING SERVICES

We operate a "Do it right the first time" philosophy. Through transparent planning with our customers, we can deliver projects that balance short term objectives with a long term viable service cycle approach

### SAFE WORK PRACTICES

Safety of our staff and the community in which they work are paramount. A focus on sustainable work practices which sees everyone having a role in actively seeking safer, smarter and environmentally sensitive solutions

### RISK MANAGEMENT STANDARDS

Risk management is crucial, and whilst having accreditation AS/NZS 4801:2001 for safety that forms a significant cornerstone to our operations, we show that it is the commitment to our processes to ensure compliance that upholds our standards of operation

### OUR PEOPLE

Qualified and industry experienced. Staff receive regular L & D to ensure best practice operations. Regular OH&S training, including "Safe Work Practices", and operational and safety updates occur during weekly toolbox meetings

Mission: To grow our capabilities and navigate possibilities to empower people living with disability to find meaningful work