

Your Life • Your Options • Your Choice



AGM 2018

Company Annual General Meeting

COMMUNITY INCLUSION



MARRIOTT
SUPPORT SERVICES

OUR COMMUNITY

The Marriott Community

Marriott Support Services (MSS) continues to grow from very humble beginnings over 40 years ago when the first supports were offered from a small church hall. MSS has achieved great recognition for its support of people with disability, and has assisted many people over these years. We are now a strong, sustainable organisation with developed services that encourage independence, social connectivity, learning and employment opportunities.

MSS continues to customise offered supports to meet individual needs. In 2018 we once again listened to the needs of our clients and, in response, have developed programs which now operate outside of the traditional hours of 8.00-4.00pm Monday-Friday. In short, MSS is working in tandem with the NDIS initiatives to encourage opportunities which focus on a person's whole life.

MSS recently hosted the Glen Eira Art Society exhibition at our community hub and received great reviews. This has reinforced our strong connections within the community. The art work created by people of all abilities hung proudly on our walls as guests and art critics alike admired the varied compositions. Many sales were made and much praise heard.

MSS encourages individuals to aim high and to think about what is possible. We continue to focus on the Ability within Disability.

How the NDIS supports James' future goals

James was successfully employed by Enviro Management Services (EMS), a division of Marriott Support Services, for over 10 years. He developed new skills and gained confidence whilst working within a supported team.

Throughout this time James was also developing his artistic skills. He joined Arts Project Australia, whose mission is to professionally present the works of intellectually disabled artists. As a result, James has achieved his goal of becoming a working artist and although MSS will miss him greatly we applaud James accomplishments and wish him all the very best for the future. Dave Fraser- EMS Operations Manager, highlighted this success as representative of MSS culture, "I'm sad to see him go, but over joyed because James can and has chosen his own pathway."

At Marriott Support Services, we support people to lead connected, healthy and independent lives through a wide range of supports. MSS encourages people to grow, develop and embrace change.

The NDIS brings opportunities for people to pursue long held goals and to build capacity to achieve their goals.
www.ndis.gov.au



EMS IS GROWING

Enviro Management Services

Enviro Management Services (EMS) provides quality horticultural, landscape and environmental services in an open market environment. EMS employs qualified, experienced industry professionals alongside a workforce of 26 supported employees.

EMS's mission is to integrate people with disability into real operational situations that are subject to the requirements of corporate clients. This provides our employees with a clear illustration of the expectations and skills required to gain and maintain long-term meaningful employment in an open marketplace.

EMS has contractual work with Melbourne Water, South East Water, Level Crossing Authority and Vic Roads. EMS's success is attributed to an operational model based on quality, efficiency, performance, and cooperation in performing works to meet or exceed contracted obligations.

With an increased emphasis on social inclusion as part of government contract conditions, EMS is well positioned to continue to maximise the potential of new opportunities in the future, taking advantage of industry professionalism and social programs to increase employment opportunities for people with disability. #EMS will pursue all possible avenues to continue sustainable growth.

Growing Futures, a new EMS program, assists school leavers who want to gain entry to a career in horticulture, as part of the School Leavers Employment Supports (SLES). For up to two years, participants will learn to work in a crew, develop job skills and receive workplace and life skills training, all targeted to prepare the trainees for finding and keeping a job.

For more information, contact Raymond Lee, Divisional Manager, Enviro Management Services on ray.lee@marriott.org.au



Chairman Report

The last year has seen many changes for Marriott, our clients and supported employees and for their families. Obviously the biggest change has been the roll out of the NDIS in our area. I am proud of the way the organisation has risen to the many challenges this has presented, and proud that our staff have gone above and beyond what could reasonably be expected of them to help make the transition as easy as possible. As at 30th June 33 of our clients and 41 of our supported employees had approved plans, and that figure is now 35%.

There have been major organisational changes too. Dan Romanis, our CEO for the past six years retired at the end of June. Under his leadership Marriott has met the challenges head on and grown stronger and financially less dependent on government grants.

This year 46% of our income was from our social enterprises – Industries and Enviro. For the first time , Industries has made a significant profit, enabling us to offer more meaningful work to our supported employees. Enviro has faced increased pressure on its margins in a very competitive environment, however its recent success in gaining significant contracts from South East Water augers well for the future. Community has continued to perform solidly, despite the uncertainties surrounding NDIS changes, and continues to examine ways Marriott House can expand its role in the local community.

Although Marriott Employment Services was not successful in their application to continue as a DES provider, we continue to trade under the same name as an NDIS provider offering school leaver transition programs and customised employment to prepare our clients for greater independence and open employment.

With Dan's departure came the need to recruit a new CEO. The position was externally advertised and attracted a strong field of candidates. The Board was delighted that Janine Simpkin, who has been with Marriott for 28 years, was successful. Janine now has the challenge of leading the organisation as it adapts to the NDIS.

After nine years as Chair, and in accordance with our Constitution, I will retire at the AGM, as will our treasurer, Richard Cameron. The Board renewal program has ensured that there are eminently qualified directors to fill these roles.

I thank all my fellow directors, Dan and Janine and all staff, volunteers etc. for their support and dedication. Marriott is a truly wonderful organisation and I wish it all the very best for the future.



Virginia Rogers
Chairman

MSS ANNUAL REPORT 2018

Key Financial Report

FINANCIAL PERFORMANCE	2018	2017
Government Grant Revenue	4,242,877	4,002,843
Business Revenue	4,271,747	3,662,096
Donations, Bequests and Other Income	202,144	283,757
Total Revenue	8,716,768	7,948,696

Employee Expenses	(6,160,626)	(5,475,600)
Operating Expenses	(1,760,215)	(1,597,345)
Depreciation and Amortisation Expenses	(352,606)	(382,493)
Financing Expenses	(64,965)	(63,973)
Total Expenses	(8,338,412)	(7,519,411)
SURPLUS / (DEFICIT) FOR THE YEAR	378,356	429,285

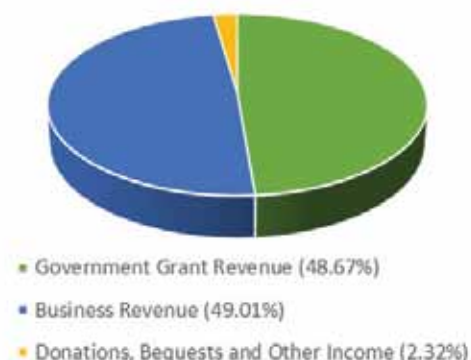
FINANCIAL POSITION	2018	2017
Cash and Cash Equivalents	1,429,227	1,018,373
Receivables and Other Current Assets	616,239	838,389
Total Current Assets	2,045,466	1,856,762
Property, Plant & Equipment	10,178,045	9,619,287
Total NonCurrent Assets	10,178,045	9,619,287
TOTAL ASSETS	12,223,511	11,476,049

Accounts Payable and Other Payables	483,775	432,968
Borrowings	239,165	184,312
Provision for Employee Benefits	514,073	692,367
Total Current Liabilities	1,237,013	1,309,647

Borrowings	799,419	1,090,534
Provision for Employee Benefits	366,403	58,548
Total Non Current Liabilities	1,165,822	1,149,082
TOTAL LIABILITIES	2,402,835	2,458,729

NET ASSETS	9,820,676	9,017,320
Retained Earnings	5,757,427	5,379,071
Reserves	4,063,249	3,638,249
TOTAL EQUITY	9,820,676	9,017,320

Where the money came from in 2018



Where the money went in 2018



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Donation List 2017/18

Interbank City Kingston
Ritchies IGA
City Of Kingston
George Reed
C And K Group Food Store
Jill Thompson
Lewis Eishold
Ken Latchford
Kathy Polendakis
Jo Beckett
McKinnon Pharmacy
RS &SF Davies
Donation K & JL Bink
Mr S Creese
Mr K Dowling
Judith Baird
M J & La Payton
Ella Read
Julie Busch
Donation Rotary Club Bentleigh
AA Browne
Grill'd Pty Ltd
Dorothy Thomas
McKinnon Pharmacy
Mr Paul Ashton
Kenneth Dowling

Governance

Directors and managers at Marriott Support Services are committed to the principles of good corporate governance. This is considered core to ensuring the protection, continuation and growth in the work of the service. We aim for best practice in the not-for-profit sector.

Directors at 30 June 2018

Virginia Rogers, Chair
Rowan Dowland
Thomas Hatvani
Jill Thompson
Ken Latchford

Richard Cameron, Treasurer
Graham Ashworth
Linda Bennett
Stephen Creese
Mark Bennetts

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Volunteers 2017/18

Effie Accriarto	Peter Curtis	Jun Lim Hui	Helen Romanis
Samimah Ahmed	Michael Djulic	Graeme Linsdell	David Russel
Patricia Alves	Tilda Dodson	Caleb Loo	Aquini Sampson
Ellie Argent Jones	Margaret Douglas	Amy Madigan Cooke	Ling Schlosser
Nazanin Azizi	Ann Debono	Terese Marshall	Suzanne Sharp
Helen Baddeley	Will Drury	Mairead McCaffrey	Rowan Simpkin
Laura Bando	Karen Green	Holly McCreery	Madeline Stainsbury
Lian Battle	Leanne Grovener	Amanda McDonnell	Felix Steckler
Carla Beslagic	Doris Hai Hong	Minry Emma Chee	Alice Taylor
Sue Black	Ruby Hamer	Joseph Mirabito	Esther Vardis
Eliza Boin	Stephanie Heinemann	Kate Morris	Kiki Vlitas
Ingrid Borg	Nicole Hollowood	George Neuhauser	Issac Yong
Lily Boughton	Susie Hethrington	Rebecca Ng	Alessandro Yeong
Chloe Bracher	Emily Johnson	Kelli Nirens	Jiunn Ngoh
Carl Bretman	Neil Joseph	Shauna O Conner	Samuel Yeates
Richard Burn	Michelle Joseph	Katherine Ong	Paul Humphries
Julie Busch	Karam Maria	Ngoc Phan	Leo Patkin
Matthew Castaldo	Lauren Kellman	Diana Pimentel	Dianne Nesbit
Kylie Castan	Jay Kim	Margaret Price	Janne Humphreys
Travis Chan	Joy Kiby	Edith Retemeyer	Fiona Humphreys
Amy Chew	Nikita Kulkarni	Adrienne Rosner	Robert Humphreys
Gillian Chia	Joshua Lay	Georgia Richardson	Bronwyn Payne
Alex Chua	Nerida Leahy	Helen Ridgway-Davis	Ann Debono
Beverley Cooke	Bridget Lester	Sean Robinson	Rosy Lunam
Matthew Crowley	Felicia Li Ling Ong	Geraldine Roche Vite	National Australia Bank Volunteers
Robyn Curtis	Jessica Lim	Virginia Rogers	

THANK YOU

To the many individuals and organisation who work with us to
enrich the lives of those for whom we provide supports,
a heartfelt thankyou.

Your role is important in working towards greater inclusion
for people with disability



In Memory

At Marriott, we put an emphasis on building connections with
people and nurturing good relationships and we see people
develop their strengths sometimes over many years.

So, we are sad by the loss of anyone in our community.

This year we lost two members Sheryl Weinberg and Gabrielle
Sierakowski, who were valued members of our community.
We remember their vibrant contribution to many at Marriott.



REGISTERED NDIS PROVIDER